

JK Leadership Development

Executive summary

I help middle and senior managers create outstanding results by getting the best from their people.

These days, managers are continuously seeking to achieve more with fewer resources and rely on their people to embrace the changes and make them work. However, this constant pressure sometimes has the opposite effect and their team becomes de-motivated and disengaged.

According to Gallup research of around three million employees, 55% of workers are 'not engaged'. Even worse, 18% are 'actively disengaged'. Imagine the damage that uninspired employees can do to your organisation.

It is therefore essential to engage hearts and minds to become the leader others want to follow. 55% of staff say they desire inspiration in their leaders but only 11% say this is what they get. The good news is that strong leaders can be developed by increasing their emotional intelligence to match their business acumen and technical skills.

There is a direct link between high leadership performance and Emotional Intelligence. Highly competent technical people are the ones most often promoted to management positions but it is emotional intelligence rather than technical skills, education or academic intelligence that differentiates between average and outstanding leaders.

The best investment you can make is providing in-depth emotional intelligence and leadership development through integrated coaching and training programmes.

The results for the leaders and their team will include:

- Greater engagement and more productive relationships
- More ownership and devolved responsibility
- Effective communication and better decisions

And for your organisation:

- Increased performance and productivity
- Improved staff retention and reduced recruitment costs
- Greater profitability

Recognised and respected throughout my industry as a leader in my field, I'm experienced, committed, well-qualified and passionate about the difference that I can make to managers and their organisations. I draw on 20 years of hands-on leadership and management experience to turn research and theory into practical, effective and relevant practice.